

# RESIDENTIAL PROPANE PRODUCTS



**20lb TANK**  
(no swap)  
\$50.00

**20lb TANK**  
(with swap)  
\$30 each (1 tank)  
\$25 each (2+ tanks)



**30lb RV TANK**  
(no swap)  
\$75.00

**30lb RV TANK**  
(with swap)  
\$37.50



**100lb TANK**  
(standard rate\* no swap)  
\$200.00

**100lb TANK**  
(standard rate\*with swap)  
\$112.50

\*100lb tank customers rate is set based on a pre-delivery site visit performed by a representative of The Propane Guys.



**TANK EXCHANGE INFORMATION:**

Out of certification tank recycling surcharge (\$5.00)

(Applies to any tank with a date stamp > 12 years ago at the time of delivery. These tanks must be recertified, or recycled.)

# FAIR PROPANE PRICING

The standard box (retail) store, where propane exchange tanks are available, have a number of ways to cut their costs. 1st is a well known tactic of under-filling propane tanks. They don't hide the fact that they are only providing 15lbs worth of propane in every 20lb propane tank. Their unit pricing discloses this with simple math.

If you take a look at the image you will see the box (retail) chain store selling their tank for \$25.99. Looking closer you will also see that the "unit price" is \$1.73 per pound.  $\$25.99 / 15\text{lbs} = \$1.73$  per pound. Most consumers don't realize they are only receiving 15lbs of propane per tank. *The Propane Guys however, offer 20% more propane in each tank, AND we deliver it right to your home!* Take a look at the figure below and how The Propane Guys Saves you money:



## BOX STORE

1 Tank : 15lb worth of Propane  
\$25.99 -or- \$1.73 per pound  
2 Tanks : 30lb worth of Propane  
\$51.98 -or- \$1.73 per pound

Time, Travel and Gas (1 hour) : \$15.00

Total Cost for 15lbs of Propane : \$40.99 (1 tank\*)  
Total Cost for 30lbs of Propane : \$66.98 (2 tanks\*)

\*Based on the standard \*20lb tank size

## THE PROPANE GUYS

( 20% MORE PROPANE )

1 Tank : 18lb worth of Propane  
\$30.00 -or- \$1.66 per pound  
2 Tanks : 36lb worth of Propane  
\$50.00 -or- \$1.38 per pound

Time, Travel and Gas : \$0.00

Total Cost for 18lbs of Propane : \$30.00 (1 tank\*)  
Total Cost for 36lbs Tanks of Propane : \$50.00 (2 tanks\*)

\*Based on the standard \*20lb tank size

BOX STORE



PROPANE GUYS



**SAVE**  
**\$10.99-\$16.98**  
**PER**  
**DELIVERY**  
**WITH US!**